

From certified to hired.

The 13-check job-readiness audit for Azure cloud engineers.

You passed the cert and the applications still go quiet. That is not a knowledge problem — it is an evidence problem. Thirteen honest checks, a scorecard, and the exact fix for every line you cannot tick.



*honest checks —
no scoring yourself
generously.*

TIME

2 minutes to score
30 days to close

INSIDE

13 checks & a scorecard
3 projects & a 30-day plan

BRING

A pen
Print it, write on it

You did the hard part. So why is it still quiet?

“ I passed AZ-900 and nothing about my inbox changed.

“ I apply, I get nothing back, and I never find out why.

“ When they ask what I have built, I have nothing to show them.

“ So I buy one more course, and the year goes by again.

If you recognised two or more, the problem is **not** that you know too little. It is that nothing you know is *visible* to a hiring manager yet.

WHERE YOU ARE

Certified

the gap



WHERE THE JOB IS

Hired

HOW TO USE THIS WORKBOOK

one

Tick only what is **true today**.
Aspiration does not count.

two

Score it. The shortest bar is
what is actually holding you
back.

three

Work two fixes, then run the 30-
day plan on page 09.

! Be harsh here. A generous score costs you months — an honest one costs you an afternoon of discomfort and then gives you a plan.

Dimension 1 — Certs & fundamentals

2 CHECKS

- ☐ I have passed the AZ-900 (or an equivalent cloud fundamentals cert). 01
- ☐ I have passed, or I am nearly ready for, a role-based cert (AZ-104, AZ-204 or AZ-305). 02

Dimension 2 — Hands-on & portfolio

4 CHECKS

- ☐ I have deployed two or more real projects in a live Azure account. 03
- ☐ I have scripted infrastructure with Bicep or Terraform — not just clicked through the portal. 04
- ☐ My projects are on public GitHub with READMEs a stranger could follow. 05
- ☐ I have broken something in Azure and fixed it myself, without a walkthrough. 06

this is the dimension most people fail — and the one that hires.



MY EVIDENCE — NAME THE PROJECTS

If you cannot name two, checks 03–06 are your month.

1. _____
2. _____
3. _____

Dimension 3 — Interview readiness

3 CHECKS

- | | | |
|--------------------------|---|----|
| ☐ | I can explain a past technical decision out loud in about two minutes. | 07 |
| <hr/> | | |
| ☐ | I could whiteboard a basic Azure architecture — network, load balancing, app, data. | 08 |
| <hr/> | | |
| ☐ | I have prepared answers for the common Azure interview questions. | 09 |
| <hr/> | | |

Dimension 4 — Job search

4 CHECKS

- | | | |
|--------------------------|---|----|
| ☐ | My résumé leads with outcomes I produced, not a list of certs and tech. | 10 |
| <hr/> | | |
| ☐ | My LinkedIn matches my résumé and links to my projects. | 11 |
| <hr/> | | |
| ☐ | I am applying to roles I match about 60–70% of, not three levels up. | 12 |
| <hr/> | | |
| ☐ | I have applied to 10+ relevant roles in the last month, with follow-up. | 13 |
| <hr/> | | |

count your ticks → TOTAL TICKED _____ **/13**

Plot the four dimensions. The shortest bar is your real problem.



CERTS &
FUNDAMENTALS

/ 2

HANDS-ON &
PORTFOLIO

/ 4

INTERVIEW READINESS

/ 3

JOB SEARCH

/ 4

shade one box per ticked check

READ YOUR TOTAL

0–5

Study phase — and that is fine.

You are early, and honestly so. The gap is not more reading; it is hands-on proof and a real search. Work the fix list top-down and this score moves fast.

6–9

Close. The gap is work, not more certs.

You are past studying and into the part most people skip. Your unticked lines are the difference between certified and getting interviews — all fixable in weeks.

10–13

Job-ready. Now it is reps and volume.

You have the proof and the story. What is left is not learning — it is application volume, follow-up and interview reps. Keep the search disciplined.

Every line you could not tick has one concrete fix.

Take the two lowest-numbered unticked checks first — order matters more than effort here.

01 Start with fundamentals.

AZ-900 is the vocabulary everything else is built on. Two weeks, then move on — do not linger.

02 Go role-based next.

AZ-104 maps to a job title employers actually post. Pick one role-based cert and book the date before you feel ready.

03 Deploy two or three real projects.

In a live Azure account, with your own requirements — not tutorials you followed to completion.

04 Script the infrastructure.

Rebuild one existing project in Bicep or Terraform plus the CLI. Portal-only experience reads as junior.

05 Publish it where a stranger can read it.

Public GitHub, one README per project: the goal, the architecture, and what broke along the way.

06 Break something on purpose.

Delete a rule, revoke a permission, then diagnose it. Troubleshooting under uncertainty *is* the job.

THE ONE THAT CHANGES EVERYTHING

If you fix only one thing this month, fix check 05. A recruiter cannot see your Azure account — they can see a README.

07 Rehearse one real story out loud.

Two minutes: the decision you made, the alternatives, the trade-off. Record yourself once — it is uncomfortable and it works.

08 Whiteboard the basic stack from memory.

VNet, load balancer, app tier, database. Draw it five times on paper until the order is automatic.

09 Drill the four question families.

Identity, networking, storage, security. Write your answers down, then say them without reading.

10 Rewrite the résumé around outcomes.

What you produced and what changed because of it. Certs get one small line at the bottom.

11 Make LinkedIn match, and link the work.

Recruiters check both and notice the mismatch. Same headline, same projects, same language.

12 Aim at roles you match 60–70% of.

Three rungs above you is not ambition, it is silence. Matching everything means you waited too long.

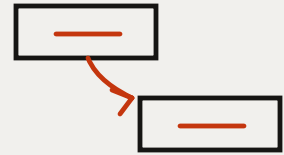
13 Run the search like a system.

Ten or more relevant roles a month, tracked, each with one follow-up. Volume plus follow-up beats a perfect application.

MY TWO FIXES FOR THIS MONTH

1. _____
2. _____

Three projects that survive an interview. Pick one. Finish it this week.



Scope beats ambition. A small system you can explain end-to-end outranks a half-built platform every time.

- A**
A static site on Storage, fronted by CDN, deployed by pipeline.
1 WEEKEND
- Proves: storage, DNS, TLS, CI/CD. The interview question it answers — “walk me through a deployment you own.”
-
- B**
A two-tier web app: VNet, App Service, private database.
1 WEEK
- Proves: networking, identity, secrets, least privilege. This is the whiteboard from check 08 — built, not drawn.
-
- C**
The same app, rebuilt entirely in Bicep or Terraform.
1 WEEK
- Proves: infrastructure-as-code, repeatability, review. Tear it down and raise it again — that is the demo.

WHAT MAKES IT COUNT – ALL FIVE, OR IT DOES NOT

- | | |
|--|---|
| Runs in your own Azure subscription, right now. | A README a stranger could follow start to finish. |
| One architecture diagram, even a photographed sketch. | One paragraph on what broke and how you found it. |
| A cost note — what it runs for per month, and how you kept it there. | |

budget tip: set a spend alert before you build.

Four weeks, one job per week.

Write the date you start each week in the box. If a week slips, move the date — do not skip the work.

Week 1

PROOF

Ship one project into a live Azure account and write its README the same day. Small scope, finished, public.

Week 2

CODE, NOT CLICKS

Rebuild that project as infrastructure-as-code. Then break it once and fix it without a walkthrough.

Week 3

LANGUAGE

Rewrite the résumé around outcomes, align LinkedIn, and rehearse the two-minute story out loud five times.

Week 4

VOLUME

Ten relevant applications, tracked in one sheet, each with a follow-up seven days later. Then re-score this workbook.

RE-SCORE DATE

TARGET SCORE



*most people who re-score after 30 days move up 3-4 checks.
that is the whole trick.*

the gap was never knowledge.

Certified is a fact. Hired is a body of evidence.

You now know your score, your weakest dimension, and the two fixes that matter this month. Nothing on the fix list needs permission, a new course, or another certificate. It needs four weeks of unglamorous work.

KEEP GOING

The full 42-class Azure bootcamp, the interview question bank, and the résumé templates all live at campuxlearn.com. Start with the class that matches your weakest dimension.

SEND ME YOUR SCORE — I REPLY PERSONALLY

Email your total and your weakest dimension. You get back the exact order to work your fixes in, for your situation — not a template
victor@campux.co



SIGN THIS BEFORE YOU CLOSE THE FILE

I am not starting over — I am finishing what I started.

I will do the unglamorous work: the README nobody claps for, the tenth application, the answer said out loud until it stops shaking.

I put the work in. I get the job.

SIGNED

DATE